Zentiva  
FINANCIAL EXERCISE 2018

Non-financial report

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# Introduction

This report was prepared in accordance with the European Directive 2014/95, Art. 2, transposed at national level in Order 1938/2016 and completes the Administrators Annual Report published on Zentiva official website.

The report discloses relevant information on the company business model as presented in the Administrators Annual Report, ethics and anti-bribery measures, environmental protection policies and social commitment (working conditions, health and safety at workplace, social dialogue, diversity etc.) and associated risks and mechanisms for mitigation.

# Activity of the company

## 2.1 Stocks and shareholders

ZENTIVA SA (hereinafter, the “Company”) was established in 1962 under the name Intreprinderea de Medicamente Bucuresti (hereinafter, “IMB”). The current headquarters of the company is Theodor Pallady No. 50, Bucharest.

In 1990, the Company absorbed and took over the entire patrimony of the former IMB in accordance with the Government’s Decision.

In November 1999, the majority shareholding was taken over by the group of institutional investors formed of the European Bank for Reconstruction and Development, the Post-Privatization Foundation, GED Eastern Fund, Euromerchant Balcan Fund, Black See Fund and Galenica North East via the Cypriot company Venoma Holdings Limited.

In 27 June 2002, the Extraordinary General Shareholders’ Meeting approved the increase in the share capital by the amount of old RON 277,974,100,000 (equivalent a 27,797,410 RON), respectively from the value of old RON 138,987,050,000 (equivalent of 13,898,705 RON) to the value of old RON 416,961,150,000 (equivalent of 41,696,115 RON), through the granting of 2 free stocks for each stock held by the shareholders registered with the Shareholders’ Register as at the reference date 30/05/2002.

In 12 October 2005, Zentiva N.V., a Dutch company seated in Amsterdam, The Netherlands, with branches in several European countries, purchased the stocks of Venoma.

In October 2005, Zentiva NV made a public offer regarding the purchase of the stocks of the issuer Sicomed SA, denominated afterwards Zentiva SA, for the amount of RON / stock 1.37, during the period between the 9 November 2005 - 12 January 2006.

In March 2009, Sanofi-Aventis Europe announced its having become the shareholder of Zentiva N.V., holding approximately 96.8% shares.

In August 2009, Sanofi-Aventis Europe made a public offer regarding the purchase of the stocks of the issuer Zentiva SA, for the amount of RON / stock 0.7, during the period between the 12 August 2009 and the 22 September 2009.

Between 20 February 2018 and 5 April 2018, Sanofi-Aventis Europe, through Zentiva N.V., conducted a public purchase offer at a price of RON 3.50 per share, after which it acquired 48,216,352 shares, thus reaching a holding of 93.2295% of the share capital of the Company.

# Activity of the company (continued)

On 30 September 2018, the transfer of shares was finalized between Zentiva N.V. (100% owned and controlled by Sanofi Aventis Europe), as seller, and AI Sirona BidCo s.r.o. (100% owned and controlled by AI Sirona (Luxembourg) Acquisition S. à r.l., a company which is entirely owned by AI Sirona (Luxembourg) Subco S. à r.l. and ultimately controlled by Advent Funds GPE VIII, a fund managed by Advent International Corporation), as buyer, through which the control over Zentiva Group a.s. was transferred. On 31 December 2018, Zentiva Group a.s. held 388,730,877 shares, representing 93.2295% of the share capital of the Company.

Between 18 December 2018 - 11 January 2019, Zentiva Group a.s. conducted a mandatory public offer for buying at a price of RON 3.7472 per share, after which it acquired 200,333 shares, thus reaching a holding of 388,931,210 shares representing 93.2776% of the share capital of the Company.

The synthetic shareholding structure as of 31 December 2018, in comparison with the shareholding structure as of 31 December 2017 was the following:

|  |  |  |
| --- | --- | --- |
| **Shareholding structure** | **31 December**  **2017** | **31 December**  **2018** |
|  | **(%)** | **(%)** |
|  |  |  |
| Venoma Holdings Limited | 50.981 | - |
| ZENTIVA NV | 23.928 | - |
| Sanofi Aventis Europe | 6.684 | - |
| Zentiva Group a.s. | - | 93.2295 |
| Other minority shareholders | 18.407 | 6.7705 |
| **Total** | **100** | **100** |

*Source: Central Depository*

The Company’s stocks have been listed on the Standard Category of the Bucharest Stock Exchange starting from 1998.

Out of the total number of 416,961,150 stocks, 416,777,259 stocks are being traded on the capital market, the balance of 183,891 stocks being held by Zentiva SA.

The Company did not trade its own stocks during the year 2018.

The market capitalization of the Zentiva SA stocks as at the 31 December 2018 amounted to RON million 1,542.76.

As at the 31 December 2018 the stock price amounted to RON 3.7/ share.

As of 31 December 2018, the Company has net assets by RON 630,692,665 which represents more than 50% of share capital by RON 41,696,115 (as of 31 December 2017, the Company had net assets by RON 368,094,969 which represents more than 50% of share capital by RON 41,696,115) which is in compliance with the requirements of Romanian Company Law (Law 31/1990 and subsequent amendments).

# Activity of the company (continued)

***Company mergers and re-organizations***

In 2018 the Company, along with the entire Zentiva Group were sold by Sanofi to Advent International. Additionally, to a couple of one-shot transactions linked with the carve-out, the separation also had an effect on certain aspects of the Company’s business model.

## 2.2 Economic and financial environment

Evolution of the macroeconomic indicators in Romania.

The inflation rate underwent significant fluctuations, from 5.8% in 2011, to 4.63% in 2018. In the year 2018, the national currency depreciated in relation to EUR by 0.1%, from RON / EUR 4.6597 at 31 December 2017 to RON / EUR 4.6639 at 31 December 2018:

### 2.2.1 Pharmaceutical industry

Romanian pharmaceutical market, including both prescription and over-the-counter medicines, had in 2018 a double-digit growth rate of 13.4% versus previous year, reaching the level of EUR 3,374 million (Source: IMS Report from December 2018).

### 2.2.2 Activity of the company in 2018

The results obtained by Zentiva SA during the year 2018 are owed both to the Company’s industrial performance and to an adequate commercial strategy.

In 2018, the achieved production volume was higher with 11,22 million commercial units than the 2017 production realized, respectively higher with 12.5%.

The Company ended the year 2018 with a net profit of RON 262,620,976.

# Activity of the company (continued)

The most important achievements of the year 2018 were the following:

* Successfully finalizing the transfer of other 10 products to be locally manufactured;
* Exporting represented 55% of total production plan (55.55 million commercial units) for European market (Germany, France, Czech Republic, Slovakia, Russia, etc.) while compared to the level of sales achieved in the year they represent 53% of total turnover (RON 474,196 thousand turnover of which export sales represents RON 250,535 thousand);
* Investments in a total value of RON 20 million (equivalent of EUR 4.3 million) for new manufacturing equipment, upgrading the existing equipment.

## 2.3 Portfolio of products and distribution market

### 2.3.1. Reporting base

As at the 31 December 2018, Zentiva SA prepared financial statements in accordance with the Order of the Ministry of Finance no. 2844/2016 approving the accounting regulations in line with the International Financial Reporting Standards, applicable for trade companies whose securities are accepted for trading on a regulated market, with all the subsequent amendments and supplements in force.

Sales - Volumes and amounts

|  |  |  |
| --- | --- | --- |
|  | **2017** | **2018** |
|  |  |  |
| Sales of goods (million RON) | 426.8 | 425.8 |
| Sold quantity (million units) | 92.6 | 97.3 |
| Average sales price (RON / sold unit) | 4.61 | 4.37 |

*Source: Zentiva, Financial Statements Report, note 5*

The percentage of OTC products within Zentiva SA (over-the-counter medicines) from the total sales represented 11% in 2018 versus 14% in the previous year.

The sales by types of products 2017 - 2018 are presented below:

|  |  |  |
| --- | --- | --- |
| **Product type** | **2017** | **2018** |
|  | **%** | **%** |
|  |  |  |
| Ethical | 86 | 89 |
| OTC | 14 | 11 |

Zentiva’s policy is to permanently look for suppliers of high quality raw materials. The Quality Assurance Department carries out sustained assessments of prospect manufacturers, and also of the existing ones. The envisaged aspects are both the quality documentation supplied by them, which is necessary for authorization purposes and the quality of the supplied products, along with their behavior during the operating process.

# Activity of the company (continued)

### 2.3.2. Portfolio of products and distribution market

The portfolio of products of Zentiva SA includes 130 products for human use, as solids (tablets, capsules, and pellets) and injectable solutions:

1. Up to 27 September 2018, the distribution activity on local market was ensured by Sanofi Romania SRL, the exclusive distributor of the Sanofi Group on Romanian market. After Zentiva went out from Sanofi Group, the distribution activity on local market was ensured by Romanian distribution companies;
2. The firm belongs to Zentiva Group, which has production facilities in the Czech Republic and Romania. The export sales were ensured by Sanofi Winthrop (part of Sanofi Group) up to 30 September 2018 and by Zentiva k.s. (part of Zentiva Group) after 1 October 2018.

For the year 2019, investments in tangible assets are envisaged, amounting to EUR 5.39 million related to increase of production capacity, upgrading of production equipment’s and premises, quality and environmental compliance.

## 2.4 Objectives for 2019

For 2019, the objective is to maintain our leadership in the healthcare field, focusing on identifying growth opportunities and on diversifying our business within European quality standards; to ensure an efficient and profitable organization while remaining fully committed to delivering the best possible service to our customers and upholding our commitments towards Romanian patients’ needs.

Our key priorities for 2019 are:

* To maintain the profitability of the local producer, considering an increase of costs for utilities, constant increase of costs for materials (raw materials, excipients, and packaging materials) and an increase in the claw-back tax;
* To enhance the production capacity, by implementing the investment plan for 2019;
* To diversify and enhance Zentiva’s presence on various markets through exports and transfer of new products that should be produced locally;
* To maintain the sales of products on the local market;
* To strengthen our product portfolio through new launches.

# Ethics and business integrity

As a partner in the health journey, our commitment to act with integrity is essential to ensure confidence to people we serve.

In a complex environment, we are determined to respect the ethical principles that govern our activities and we are committed to comply with the laws and regulations applied in each country in which we operate. It is important to get results, but "how" we get them is just as important.

We subscribe to the principles of the Universal Declaration of Human Rights, the International Labor Organization and the Organization for Economic Cooperation and Development (OECD). We also support the right of every person to health, as defined by the International Convention on Economic, Social and Cultural Rights. We support and apply essential principles on human rights, labor, environment and anti-corruption.

# Ethics and business integrity (continued)

Today more than ever, strengthening people's confidence is essential to the success and competitiveness of our company. In this regard, during 2018, Zentiva offered its employees training programs specific to the field of business ethics.

As part of the training program, a training regarding Combating Bribery and Corruption was completed by all employees on an annual basis, either online or in face to face trainings.

All the employees of the commercial team have been trained about identifying conflict of interests and protection of personal data.

Starting with November 2018, Zentiva implemented a new Ethical Code, named “Code of Common Sense”, based on the five business principles of Zentiva:

* Focus on patient and the responsibility on the product;
* Treat everyone with respect;
* Transparent and correct business;
* Company Protection;
* Courage to speak.

New employees are trained regarding the Ethical Code, the business principles and also regarding the rules on anti-corruption, conflicts of interest, privileged information, confidentiality, personal data, etc.

Also, during the meetings of the sales team organized twice a year there are trainings on the above-mentioned subjects.

A new on-line training for Code of Ethics will be implemented in 2019.

## 3.1 Medical ethics and transparency of medical data

We work with healthcare professionals every day to support the proper use of our healthcare products and services and get valuable feedback from them.

For example, we collaborate with healthcare professionals in order to:

* Better understand diseases, and further our knowledge of disease physiopathology and the mechanism of action of new compounds;
* Draw upon their expertise to adapt our projects in the interest of patients;
* Encourage proper use of our products; and
* Organize scientific briefings on pathologies, related issues, and the healthcare products we commercialize.

Committed to the principle of transparency\* that helps build trust in our relations with stakeholders, the public and most importantly the patient, we have been disclosing the transfer of values to HCPs, according to national legislation\*, since 2014. The information is available on ANMDM (Agentia Nationala a Medicamentului si a Dispozitivelor Medicale) website.

\*Legislation Health Ministry Order 194/2015 and Law 95/2006

The company has put in place policies covering rules and operational requirements for organization of events, interactions with healthcare professionals and donations.

# Sustainability and environment protection (HSE)

All of Zentiva activities are subject to regulations, and also to ever-growing expectations on the part of stakeholders, in the field of HSE.

To address these challenges and to renew our commitment to our employees and to the environment, we have updated our HSE in October 2018.

This policy, the cornerstone of the company's HSE strategy, is part of our commitment to corporate social responsibility. To implement this policy, Zentiva has defined a series of HSE targets for 2025, which are applied in all of our activities, focusing on four key areas:

1. Encourage change in attitudes to safety means we can commit to protecting life by ensuring that all our people enjoy safety in the workplace and arrive home safe and sound every day;
2. Create a healthy community by protecting the health of everyone working at Zentiva;
3. Minimize our environmental footprint: leverage our strategy in order to become a leader of corporate environmental management;
4. Strengthen HSE as a partner of our business operations: using HSE programs and transverse cooperation, transform HSE challenges into opportunities for our businesses and in our markets.

Our HSE Department has established a framework that covers all aspects of HSE: safety in the workplace, process safety, occupational health, protection of the environment and Fire protection. These documents are reviewed periodically (as per regulation in force Law 319/2006). The framework includes regulatory requirements and internal rules, the results of risk/opportunity analysis, and expectations and is translated into a set of compulsory standards and methodological guides.

|  |  |
| --- | --- |
| International standards | Zentiva certifications |
| ISO 9001: 2015 (Quality Management) | 🗹 |
| ISO 14001: 2015 (Env. management) | 🗹 |
| OHSAS 18001: 2007 (Occupational Health & Safety) | 🗹 |
| ISO 50001: 2011 (Energy management) | 🗹 |
| Environmental Permit no 234/07.05.2012 | 🗹 |
| Water permit no 517 B/ 02.11.2018 | 🗹 |
| Discharge Permit no 152/31.08.2012 | 🗹 |
| Fire Protection Permit | 🗹 |
| Manufacturing Authorization no. 15F/16.04.2019 | 🗹 |
| Certificate for compliance with Good Manufacturing Practices 036/2018 | 🗹 |

In addition to audits performed by the Group, Zentiva manufacturing site is subject to several internal audits and inspections. In 2018, 23 (twentythree) internal audits and inspections were performed with good results in terms of safety, environmental protection and fire prevention.

In 2018 the site was subject to inspections from authorities as following one inspection from Environmental Guard and one inspection from Work Inspectorate (ITM) were performed; no penalties or critical finding were issued.

Periodical surveillance audits (every three years) carried out by Lloyd’s Register Romania on Zentiva site and processes confirmed and maintained the certifications based on ISO standards.

# Sustainability and environment protection (HSE) (continued)

## 4.1 Risk and impact assessment

The risk management and identification process is critical to our HSE management system. Its main objective is to identify hazards and risks and to evaluate their probability and potential effects, by carrying out risk mapping and implementing risk control & mitigation measures. The site has a comprehensive risk assessement program covering all its activities by systematically identifying of all HSE hazards and evaluating the associated risks and effects.

A Gap analysis on risk assessment is performed 3 years basis, shared and discussed with all relevant stakeholders. Upon this analysis, risk management and action plan is constructed.

The evaluation methodology aims to identify and quantify hazards and assess the level of risk in light of the extent to which the risk is controlled:

* Process safety and risk of explosions;
* Fire risks;
* Exposure to natural disasters (assessed with insurers if necessary);
* Work-station risks;
* Road safety;
* Asphyxiation risks;
* Occupational disease risks; and
* Environmental risks.

Risk evaluations are reviewed on a periodical basis, and whenever there is a material or process change.

Zentiva site establishes and maintains its own emergency response plan, adapted to reflect site-specific risks and the internal or external resources that would be deployed or called upon in response to those risks.

Results from the evaluations are collated in a site risk map, which identifies all types of risk associated with the site or activity. These risks are then ranked by priority, with the priorities signed off by management, first at site level and then at activity level. All the risk maps are incorporated into a summary report. Action plans are then implemented accordingly, at the appropriate level.

All actions are systematically followed-up with dedicated tools and during regular meetings.

The follow up process also identifies if the actions were appropriate, efficient and if the efficacy is the expected one.

All the CAPA (Corrective Action Preventive Action) defined in 2018 were implemented as planned.

## 4.2 Training and awareness initiatives

We invest in training and awareness programs designed to embed environmental protection, and the prevention of health and safety risks, into everything we do.

Each new joiner receives initial HSE training appropriate for their job profile so that they can perform their work in strict compliance with the rules. Depending on their jobs, employees may then follow other training modules specifically related to what they do (such as eco-driving for medical and sales representatives, or chemical risks for employees handling chemical products).

For each job in the company a training matrix was established and the HSE training was delivered 100%.

# Sustainability and environment protection (HSE) (continued)

In addition, all new information about relevant incidents or accidents occurred and potential dangerous situations are also communicated to employees.

On a voluntary basis, during the spring and autumn months, Zentiva site employees participated, as partners of the “Padurea Copiilor” association, on planting campaigns by supporting the development of the forests in south-east part of Romania. “Padurea Copiilor” manages an environmental programme since 2007 and the development of communities in the south-east part of the country. Their goal is to replant trees in this part of the country vulnerable to climate change and extreme weather conditions (severe floods, drought, heavy blizzards etc.)

In 2018, no work accident occurred on the site. Despite this, two accidents regard to work were reported to the authorities; accidents occurred during the way from home to work of the employees. Consequently, as preventive measures regular and repeated communications related to respecting the Driving Code & regulations and slip, trip and fall awareness campaigns were enforced.

## 4.3 Health

### 4.3.1 Managing risks associated with manufactured substances

We continually assess the effects of products on human health, especially that of our employees. This expertise is made available to employees through committees responsible for chemical and biological risk assessments, which are used to determine adequate risk prevention and protection measures for employees.

The committee is responsible for hazard determination and classification for all the main active pharmaceutical ingredients and intermediates handled or manufactured at our sites. The committee provides guidance on risks, preventive measures, controls, personal protection equipment, medical surveillance and specific training programs associated.

### 4.3.2 Managing working conditions

Every three years and when changes in workplace or products occur, Zentiva site prepares a health risk analysis, and then defines and implements risk prevention programs and occupational health practices. All the risk assessments are performed in transversal teams, led by the site HSE specialist, toghether with representatives from the assessed area, and with the site Occupational Doctor.

All the results are communicated to all involved parties; depending on the results, programs to reduce the risks are developed. This mainly involves containment measures, as well as individual and collective protection against exposure at all work-stations where chemical substances are handled. Before taking any measure from an HSE perspective, the employees from the exposed area are involved in designing the solution or in the selection of the protection equipment they will use.

Also, other risk factors associated with issues such as noise, vibration and ergonomics are also measured and appropriate measures are taken when the limits are exceeded. All personnel is monitored under annual medical surveillance programs that are based on the results of occupational risk assessments linked to their duties.

# Sustainability and environment protection (HSE) (continued)

### 4.3.3 Prevention programs

Risk assessments of processes and installations are drawn up according to standards and internal guidelines that incorporate the benchmarks for the industry and international standards. Particular attention is paid to any risk-generating changes, such as process or installation changes, as well as changes in production scale and transfers between industrial or research units.

Zentiva site has implemented a real-time emergency reporting system that alerts management immediately after an accident has occurred. The information is quickly escalated to site head level and the management levels and also to the authorities. An investigation process and root cause analysis are performed in order to implement adequate measures to increase safety in the workplace.

Internal communication follows after each safety incident at site level, during specific sessions.

A monthly KPI is issued to top management. Also, daily monitoring of HSE deviations is performed in management meetings and followed up appropriately.

An internal tool, on the local intranet was developed in order to collect all the deviations from HSE perspective. All deviations are daily monitored during the site leadership meetings and appropriate actions are defined and implemented.

### 4.3.4 Learning from experience (LEX)

To achieve further improvements in accident prevention, we have set up a learning from experience process aimed at achieving the following objectives:

Learning from experience is based on a dedicated reporting datasheet (known as LEX Alert) containing an analysis of the incident, the immediate and root causes, and actions to be taken.

# Information regarding environment protection

We have embarked upon an ambitious policy to limit the direct and indirect impacts of our operations on the environment through every stage of the life cycle of our products. We have identified five key environmental issues associated with our operations: greenhouse gas emissions and climate change; water; pharmaceutical products in the environment; waste; and biodiversity.

Our existing initiatives are ongoing, but have been given fresh impetus through our Planet Mobilization program.

An important direction is to increase general awareness of all employees in environmental topics and to improve their behavior through voluntary environmental campaigns.

In the context of increasing activity in 2018 vs. 2017, in values the consumption of energy and carbon footprint increased, meanwhile a noticeable reduction was registered on SMU (sanofi manufacturing unit).

|  |  |  |  |
| --- | --- | --- | --- |
|  |  | 2017 | 2018 |
|  |  |  |  |
| CO2 | [t] | 20,556 | 20,780 |

## 5.1 Energy efficiency

An energy conservation program has been implemented at our site, with a specific focus on the air treatment systems that ensure high-quality production environments in manufacturing buildings, these systems being some of our biggest users of energy.

Since 2013, an energy performance management tool has been in place in Zentiva site to identify potential reductions in energy consumption. Zentiva site is certified by Lloyd’s Register Romania since 2015 according to ISO 5001.

Our energy efficiency approach extends to all our activities including our medical rep vehicle fleets and decisions on how we transport our products.

|  |  |  |
| --- | --- | --- |
| Energy Consumption (MWh) | 2017 | 2018 |
|  |  |  |
| Natural gas | 8,225 | 8,909 |
| Electricity | 11,087 | 11,462 |
| Other (steam, thermal fluids, cooling water, compressed air) | 8,147 | 7,388 |
| Total | **27,459** | **27,759** |

# Information regarding environment protection (continued)

## 5.2 Water use

We are committed to managing water resources sustainably. To help us deliver on this commitment, Zentiva site established and execute a water resource management plan.

Water used for production processes is withdrawn from available watercourses; water for gardening only is groundwater. We have specific operating procedures for effectively managing our use of water, and for reducing our consumption through moderation and performance.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Water | [unit] | 2017 | | 2018 | |
|  |  |  |  |  |  |
| City water | [m3] | 56,784 | 98.2% | 87,685 | 98.96% |
| Groundwater | [m3] | 1,067 | 1.8% | 1,845 | 1.04% |
| Total | **[m3]** | **57,851** | **100%** | **91,548** | **100%** |

## 5.3 Managing wastewater discharge

Water pollution prevention is one of Zentiva site priorities. Focus in terms of waste water is to reduce as much as possible the pollutants that could get into the water system during cleaning procedures.

Several operational controls were put in place and proved to be consistent, the most effective being collection of waste before equipment’s cleaning.

Internal monitoring is performed on weekly basis besides the monthly analysis performed by RENAR certificated laboratory in accordance with legal requirements.

## 5.4 Waste

The key to our policy is to reduce waste generation at source, followed by a systematic examination of recycling possibilities before waste is disposed of in any other manner.

Inspired by the circular economy, Zentiva site manages its waste according to the following principles:

Our waste management program includes procedures to categorize and identify waste generated by each process, and then to collect, sort, store, transport and treat each type of waste appropriately. In addition, we keep records of all waste management documents to ensure traceability up to final treatment.

# Information regarding environment protection (continued)

Wastes resulted from production activities are not landfilled.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | Generated waste  (t) | Recycled waste  (t) | Recycled waste  (%) | Incinerated waste  (t) |
|  |  |  |  |  |
| 2016 | 538.55 | 301.74 | 55.9 | 226.34 |
| 2017 | 580.4 | 325.1 | 55.86 | 259.6 |
| 2018 | 659.47 | 383.48 | 58.3 | 271.27 |

Specific to pharma production activities, air treatment units are designed to keep controlled and clean environment inside the site and also outside having several technical filtering barriers.

Manufacturing areas are equipped with 24h professional air treatment systems, they have filters for recycling the air and for evacuating the air.

Efficiency of the filtering air systems reaches a retention degree of 0.995% for particles measuring > 0.3μm. This filtering level is set in accordance with the production systems and GMP standards for the pharmaceutical industry and ensures environmental protection.

### **5.5 Commitment for reducing food waste**

Within the canteen at the site food waste reduction is promoted by recovering leftover vegetables for reuse the next day; introducing sort bins to facilitate recycling of waste.

# Social commitments and diversity

## 6.1 Prevention of Human Rights abuses

Zentiva, supports and applies the United Nations Guiding Principles on Business and Human Rights, and has for many years adopted a proactive vigilance approach to prevent our activities having negative impacts on human rights. Our main initiatives are described below:

* freedom of association and recognition of the right to collective bargaining (ILO conventions 87 and 98); elimination of all forms of forced labor (ILO conventions 29 and 105);
* effective elimination of child labor (ILO conventions 138 and 182);
* elimination of discrimination in employment (ILO conventions 100 and 111);
* wages and employee benefits (ILO conventions 95, 131 and 135); and
* weekly rest (ILO conventions 14 and 106).

# Social commitments and diversity (continued)

## 6.2 Employees

Employees have the right to be constantly informed and consulted as stipulated in the Internal Rules and the Collective Agreement.

Employees are informed during the induction day at hiring about all the procedures and internal rules in force; they are informed as well about any update/change; all the procedures are visible to all employees on the local Intranet.

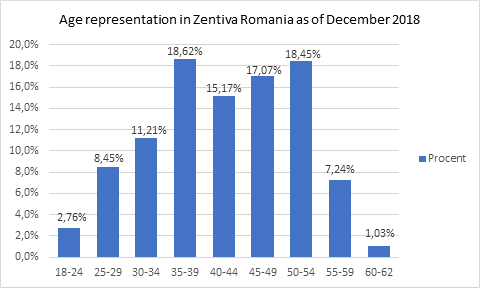
### 6.2.1 Non-discrimination

Zentiva is careful to avoid any discrimination (e.g. based on gender) in the compensation paid in respect of a given position at equivalent levels of individual performance.

### 6.2.2 Employee benefits

We strive to ensure that all of our employees receive high-quality benefits covering health, old age, incapacity, disability and death. Those benefits comply with the national regulation and provide the coverage that best meets employees’ needs. In general, employees (as well as, in general, their spouses and children) receive a good level of reimbursement of medical expenses as well as death benefits. Benefits might also cover temporary or permanent incapacity, on a case by case basis.

**Graphic age in Zentiva Romania-December 2018**



Whenever possible, Zentiva provides personalized employee benefit programs (medical, vision, dental, personal development workshops, etc.) that allow employees to adjust their coverage according to their family situations and personal needs.

# Social commitments and diversity (continued)

Regarding working conditions Zentiva provides high quality protection equipment for each category of job and special facilities in the site. We offer special alimentation for people working in production area,

yogurt offered on a daily basis, once a week we offer fruits (especially apples) that are placed in the canteen.

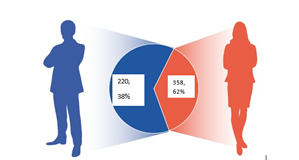
For work during night we offer a special compensation amount of money, 25% of the base salary for each worked hour. The same applies for different bonuses for extra hours or special events (wedding, child birth, funerals, seniority and so on).

Zentiva also offers to employee on a weekly basis kinetotherapy classes, massage on chair and from time to time ergonomy classes.

Since the second part of the year 2016, Zentiva runs an entire project called “Wellbeing Factory” with the main purpose to bring work-life balance for employees. It has more pillars such as - health (nutrition, sport activities, stress management), events and personal development (training, workshops, and conferences) where employees can subscribe and participate for free.

We also offer subscription to online library called Bookster from where the employees can borrow wide range of books for free and that are delivered to the office.

The number of employees Zentiva in December 2018 was 578 people.



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### 6.2.3 Social dialogue

Trade union representatives are elected by company employees for a term of 2 years; they have guaranteed job security, and cannot be dismissed by the company during their term of office. Regular meetings are held between the Trade Union Committee and employee’s representative.

# Social commitments and diversity (continued)

Through the Collective Agreement (2nd Chapter) Zentiva allows Trade Union to conduct its activities in the Site and use Zentiva’s physical resources for this purpose. The Trade Union has the right to be constantly informed and the right to choose its members from among Zentiva’s employees.

Zentiva has always been interested in education of young people and for that we developed special internship programs for high school teenagers (Zentiva Express) and university graduates (Zentiva University).

### 6.2.4 Gender balance and diversity

Diversity principles governing non-discrimination, equal opportunity and respect for individuals are observed and embedded in all our HR policies and Code of Ethics in accordance with Romanian applicable human rights and labour national laws.

Zentiva considers diversity to be a resource to optimize performance and employee’s differences recognition.

Zentiva prohibits all forms of discrimination or any conduct that may harm personal dignity and promotes diversity and inclusion in the company.

Zentiva prohibits any employee to be subject of any form of harassment.

The actions to support this are related to the fact that all employees have the same rights and obligations, same benefits and rewards, linked to the job responsibilities and regardless the age, gender, race, religion, sexual orientation, etc.

Regarding equal treatment Zentiva supports equal opportunity for each employee and job applicant in order to create an inclusive and positive working environment.

Skills, competencies, expertise, experience and high ethical standards are the factors taken into account. Zentiva offers the same career opportunities to men and women, including access by women to senior management positions. In the site 50% of women are in the senior top management. Every year we use surveys performed by prestigious market research companies to compare the remuneration level and benefits.

Zentiva supports recruitment and ensures job retention of disabled workers.