

<b>Contul de Profit si Pierderi - Buget 2015</b>	<b>Profit and Loss - Budget 2015</b>
<b>Societatea:</b> ZENTIVA SA	Company: Zentiva S.A.
<b>Moneda:</b> Milioane RON	Currency: Million RON
<b>Perioada:</b> 2015	Period: year 2015

		<b>Total Buget 2015</b>	<b>Total Buget 2014</b>	<b>Total Actual 2014</b>
<b>Vanzari nete</b>	<b>Sales Revenue, Net</b>	404	348,5	430
Taxa claw-back	Claw-back	(14)	(7,9)	(14)
Cost de Productie	Costs of Goods Sold	(229)	(190,5)	(254)
Distributie	Distribution	(8,1)	(3,9)	(3,6)
<b>Profitabilitate marginala</b>	<b>Gross Profit</b>	<b>153,5</b>	<b>146,2</b>	<b>157,9</b>
<i>% Profitabilitate marginala</i>	<i>Margin</i>	38%	42%	37%
Cheltuieli de Vanzari si Marketing	Selling Expenses	(45,8)	(48,6)	(48,4)
Cheltuieli Generale si Administrative	General and Administrative Expenses	(14,3)	(13,0)	(17,1)
Cheltuieli de Cercetare si Dezvoltare	Research and Development	(5,7)	(3,9)	(4,1)
Cheltuieli Intercompany	Intercompany expenses	(23,0)	(20,6)	(23,0)
<b>Rezultat din Exploatare</b>	<b>Income From Operations</b>	<b>64,78</b>	<b>60,16</b>	<b>65,32</b>
Rezultat financiar net	Other Financial Gains and Losses, net	0,6	1,2	(0,7)
<b>Profit brut</b>	<b>Income Before Taxes</b>	<b>65,4</b>	<b>61,3</b>	<b>64,6</b>
Cheltuieli cu impozitul pe profit	Income Tax	(10,5)	(12,1)	(10,4)
<b>Profit net</b>	<b>Net Income</b>	<b>54,9</b>	<b>49,2</b>	<b>54,2</b>