



Contul de Profit si Pierderi - Buget 2019	Profit and Loss - Budget 2019
Societatea: ZENTIVA SA	Company: Zentiva S.A.
Moneda: Milioane RON	Currency: Million RON
Perioada: 2018	Period: year 2018

		Total Buget 2019	Total Buget 2018
Vanzari nete	Sales Revenue, Net	536.7	463.0
Taxa claw-back	Claw-back	(53.5)	(17.8)
Cost de Productie	Costs of Goods Sold	(328.4)	(276.4)
Distributie	Distribution	(5.1)	(4.8)
Profitabilitate marginala	Gross Profit	149.6	164.1
<i>% Profitabilitate marginala</i>	<i>Margin</i>	27.9%	35.4%
Cheltuieli de Vanzari si Marketing	Selling Expenses	(43.0)	(51.4)
Cheltuieli Generale si Administrative	General and Administrative Expenses	(11.2)	(10.0)
Cheltuieli de Cercetare si Dezvoltare	Research and Development	(6.5)	(7.8)
Cheltuieli Intercompany	Intercompany expenses	(4.6)	(8.2)
Rezultat din Exploatare	Income From Operations	84.3	86.6
Rezultat financiar net	Other Financial Gains and Losses, net	(0.1)	(0.1)
Profit brut	Income Before Taxes	84.2	86.5
Cheltuieli cu impozitul pe profit	Income Tax	(13.5)	(16.4)
Profit net	Net Income	70.7	70.1